



## EXECUTIVE SUMMARY

**Recommendation that the Broward College District Board of Trustees authorize the non-standard agreement with Image Access, Inc. dba Digital Library Systems Group for the purchase of a multi-purpose scanner for student and archival use, along with a 3-year service agreement. Fiscal Impact: \$9,603.47**

**Presenter(s):** Jamonica Rolle, College Provost and Senior Vice President

**What is the purpose of this contract and why is it needed?** The request is to purchase a book-edge wide tech scanner that allows a user to easily scan any library materials and even non-library items with contours such as books and models into a high resolution electronic file that can be sent by e-mail or USB to the user. This item is funded through a Foundation grant to purchase a machine similar to the scanner at the NSU Florida Library which will provide an effective, fast, modern piece of scanning equipment that any student, faculty, or staff can effectively use to digitize materials for learning and coursework.

**What procurement process or bid waiver was used and why?** Small purchase for Category One (\$0.00 - \$10,000) per College Procedure A6Hx2-6.34 was used, where there is no formal or informal competitive requirements for goods and services acquired by the College at this dollar threshold. One quote was obtained by the requesting department to identify the best value for the required commodity or service.

**Is this a budgeted expenditure from the budget established at the last June Board of Trustees meeting?**  
Yes.

**What fund, cost center and line item(s) were used?** CC0191 Library Operations, BU010 Central Campus, FD206 Library Program Fund.

**Has Broward College used this vendor before for these products or services?** No.

**Was the product or service acceptable in the past?** Not Applicable.

**Was there a return on investment anticipated when entering this contract?** This item is funded through a Foundation grant to purchase a machine similar to the scanner at the NSU Florida Library which will provide an effective, fast, modern piece of scanning equipment that any student, faculty, or staff can effectively use to digitize materials for learning and coursework.

**Was that return on investment not met, met, or exceeded and how?** Not Applicable.

**Does this directly or indirectly feed one of the Social Enterprise tactics and how?** This item helps to support the "big bet" of Guaranteeing Access to Higher Education. Providing a high quality scanning resource makes it easier for students to access library materials, complete their work, and provides staff and faculty with a tool to preserve and deliver academic resources. Providing student support resources helps guarantee access to higher education.

**Did the vendor amend Broward College's legal terms and conditions [to be answered by the Legal Office] if the College's standard contract was used and was this acceptable to the Legal Office?**

The General Counsel's office has reviewed the agreement and any deviation to the College's standard terms has been deemed acceptable.

**FISCAL IMPACT:**

Description: \$9,603.47 GR000613 Grant Fund ID, CC0191 Library Operations, BU010 Central Campus, FD206 Library Program Fund will be impacted,

<b>08/20/24</b>	<b>CC0191 · Library Operations</b>	<b>(\$9,603.47)</b>
	KIC Scanner	

**Jamonica Rolle**

Jamonica Rolle, Vice Provost, Academic Affairs

7/31/2024











APPROVAL PATH: 12389 Image Access, Inc. dba Digital Library Systems Group - KIC Scanner

 **Workflow**

 Synchronize Routing

 Edit View

 Add Work Item

Stage	Reviewer	Description	Due Date	Status	
1	Monique Blake	Dean Review		Completed	
2	Jeffrey Nasse	Provost and SVP of Academic Affair		Completed	
3	Alina Gonzalez	Review		Completed	
4	Raj Mettai	Review		Completed	
5	Natalia Triana-Aristizabal	Contracts Coordinator		Completed	
6	Zaida Riollano	Procurement Approval		Completed	
7	Christine Sims	Budget Departmental Review		Completed	
8	Rabia Azhar	CFO Review		Completed	
9	<b>Legal Services Review Group</b>	Review and Approval for Form and		Completed	
10	Board Clerk	Agenda Preparation		Pending	
11	District Board of Trustees	Meeting	12/10/24 11:00 AM	Pending	
12	<b>Electronic Signature(s)</b>	Signatures obtained via DocuSig 		Pending	
13	Natalia Triana-Aristizabal	Contracts Coordinator		Pending	



*Revolutionizing the way books, newspapers, delicate over-sized documents, and 3-D objects are digitized*

02/15/2024

Investment Summary

# BROWARD<sup>®</sup> COLLEGE

Rachael Christie  
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Prepared By:

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543 NW 77th Street, Boca Raton, FL 33487  
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(FX) 561.431.2766  
(Call Free) 800.378.5432  
[www.DLSG.com](http://www.DLSG.com)  
[www.ImageAccess.com](http://www.ImageAccess.com)



February 15, 2024

Dear library/archive representative,

Thank you for taking the time to learn sufficiently about our digital age library technologies to seriously consider joining our wonderful community of customers. We are certain that your institution and your student, faculty and research patrons will be very satisfied with the services that our library technologies provide and that you will be very satisfied with the superior ongoing service that our technical teams provide.

Over the past 17 years, DLSG technologies have allowed libraries to provide nearly \$1 billion in content to patrons, in several ways that comply with Digital Millennium Copyright Act section 108. This section, also known as DMCA 108, is extremely important to libraries and archives because it excludes them from having to comply with copyright laws in specific circumstances. Those circumstances include: 1) copying by patrons of small portions of copyrighted books and monographs, and single journal articles; and 2) making and delivering copies of articles and small portions of books and monographs, and single journal articles by library staff. DLSG provides nearly all of the DMCA 108 systems used by US and Canadian academic libraries, including nearly all self-serve digitization kiosks, nearly all digitization systems for ILL and four out of five digitization systems for digitization projects. In addition, DLSG is a leading provider of Controlled Digital Lending Systems and the creator of the Digital Stacks Ecosystem.

Your current product of interest, Knowledge Imaging Center (KIC), is such a superior and affordable system that nearly all public-use digitization kiosks in academic libraries are KICs. KICs have been serving academic libraries and their patrons since 2004, along with our BSCAN ILL and Opus digitization systems. You would be hard-pressed to find an R1 or R2 university ILL department that has any digitization equipment other than BSCAN ILL with a Bookeye, Click Mini or BookEdge scanner. For digitization projects (e.g. for special collections items and other rare items), DLSG is preferred five to one by US academic libraries – more and more academic libraries are learning that DLSG's extensive real-world experience and its powerful turnkey Opus software and Bookeye scanners that are superior in quality and speed make digitization of special collections and other rare items is easy and affordable.

DLSG constantly seeks new and improved ways to bolster library relevancy in the digital age. Until now, our focus has been on maximizing the value of library print collections with digitization technologies. However, in recent years, DLSG has been transforming libraries with many wonderful and some amazing new technologies, most notably HotLinks Study and Research Tools with its amazing Mind Palace feature, KIC Study System with a powerful and free phone/tablet/PC app called MyDocs and KIC Composer, KIC AutoNOTE, CDL+, and KAT Stacks. All are interoperable parts of the Digital Stacks Ecosystem. If you haven't already learned about these wonderful new library service technologies, please take some time to learn more at [www.DLSG.com](http://www.DLSG.com) and [www.KIC.com](http://www.KIC.com). [www.DLSG.com](http://www.DLSG.com) and [www.KIC.com](http://www.KIC.com).

As we complete this massive rollout of library transforming technologies and become more and more busy transforming libraries, large parts of the DLSG organization are becoming refocused on delivering and servicing all of our wonderful new features and functions and on (re)integrating them perfectly into ILS, print service and other systems used by US and Canadian library communities.

Please rest assured that if you have a request or need a problem solved or your equipment needs service, we will resolve your problem quickly and record your request and reply after thoughtful consideration with a plan or an explanation. Few technologies that are made specifically for library services are used commercially or by other types of institutions, so DLSG cannot rely on a multipurpose technician network. Instead, DLSG concentrates its service training on technicians that do nothing but service library technologies. All members of DLSG's Technical Services Department are trained to provide train library staff as needed. DLSG's proactive Service team members travel constantly throughout the US and Canada, not waiting for an equipment failure to be reported, but instead, visiting customers in every state and territory and performing preventative maintenance. Proactive team members are often rerouted to service equipment failures.

Did you know that your KIC investment has been yielding **3X** return on investment. This means that you could **triple** the size of your KIC self-serve digitization fleet and you would still have a positive return on your investment. What's more, with more KICs in sight, more students will use them, which would in turn raise the return on investment. What makes KIC systems such good investments and dramatically better investments than copiers ever were includes:

- Your library already owns its vast and valuable scholarly print collections
- Copyright law allows unlimited 'harvesting' of content from your print collections, an excerpt at a time
- The content 'harvested' from your print collections using KICs is permanently owned by your student, faculty and researcher patrons – there is no checkout time after which the user must return the item!
- Digitization does not use ink, toner or paper
- Digital content is more valuable than paper copies, especially KIC Study System compatible content:
  - Standard key word search
  - KSS two touch search provides instant navigation assistance for more effective studying
  - KSS ReadAlong Audio reinforces reading with audio
  - KSS SKIM, a computer-assisted speed-reading feature requiring no prior training
  - KSS highlighting allows students and researchers to review only the highlighted text
  - KSS autorepeat feature provides instant audio-assisted memorization, which can also assist with understanding
  - KSS study progress monitor provides graphical tracking of what has already been read
  - HotLinks Study Tool provides instant access to OER content on the current study topic, great for instant review and/or reinforcement, or a quick tutorial on an unfamiliar, but pertinent field of study
  - HotLinks Research Tool offers next generation discovery that is beyond keyword search and can provide instant access to the most relevant content in your library, in compliance with copyright laws

In their heyday, copy fees provided the motivation to place photocopiers nearly everywhere in the library. With no toner, paper or ink costs, book scanning kiosks are not seen as revenue opportunities. Instead, libraries are highly motivated to show their value to university management by maximizing the amount of content being harvested from their print collections, and this requires a lot of conveniently located KIC self-serve scanning kiosks. To maximize the benefits of KIC, you may wish to consider the following guidelines:

- The faster the KIC system and the better quality the results, the more use it will get. So place KIC Bookeye systems where usage is over 2,000 scans per month, and KIC Click Mini systems where usage is between 1,000 and 2,000 per month. Place KIC BookEdge systems only where usage is typically below 1,000 / month.
- Convenient locations for KIC send an essential message to all your patrons: your library print collections are fully digitize-on-demand.
- Consider creating a digitize-on-demand section of your library, with self-serve eReserves and all the books that have been checked out in the past year. The higher concentration of popular books will make browsing to digitize a far more rewarding experience. And KAT Stacks can support this library within a library concept as well as off-site storage.

The investment summary on the following pages represents an estimate of the number of KICs the **Broward College** library system needs to maximize the number of pages of scholarly content harvested per month by your students, faculty and researchers, while paying substantially less per digital page harvested than the value of the harvested content, according to average costs for scholarly monographs.

It may be difficult to believe that someday all but the smallest one room libraries will be part of our customer community, but the more you learn about our extensive library transformation ecosystems for public, academic and school libraries, the more you will understand how talented and uniquely dedicated DLSG is to serving libraries and transforming them to vibrant, essential centers for knowledge, for teaching and learning, for sharing, for networking and for assisting the members of their communities.

Thank you for supporting us in our efforts to support you better and better in the digital age. We look forward to working for and with you.

Best regards and stay safe,

The KIC Self-serve Digitization Team  
Digital Library Systems Group at Image Access, Inc.  
543 NW 77th St.  
Boca Raton, FL 33487  
[www.KIC.com](http://www.KIC.com) / [www.DLSG.com](http://www.DLSG.com) / [www.ImageAccess.com](http://www.ImageAccess.com)

543 NW 77th Street | Boca Raton, FL 33487 | DLGS Digital Library Systems Group at Image Access, Inc. | [www.DLSG.com](http://www.DLSG.com)

# Pricing by Model & Configuration

## Click Mini

Qty: 1



### Description

### Price

Click Mini \$7,199.00  
*Charcoal Click Mini Wide Stand w/Touch & View*

#### Optional Features

List Price: \$7,199.00  
Configuration Discount: - \$575.92

#### Maintenance

36 Month + 2 Free Month \$2,980.39

**subtotal: \$9,603.47**

## Scanner Component Specifications

Max Capture Area	12.25 x 19.2 inches	Digital File Interfaces	USB 2.0, email, FTP, Web/Cloud storage (e.g. Google Docs), file folder (for staff & faculty only)
Maximum Speed	0.5 sec per page for multiple pages; 109 seconds for 30 pages @ 300 dpi	Image Output Formats	PDF, JPEG, PNG and TIFF rich text and searchable PDF (optional)
Dimensions (HxWxD)	Tabletop w/Touch on Top: 20 x 20 x 20 inches Tabletop w/Touch & View: 23 x 40 x 20 inches K-stand Model: 68 x 20 x 20 inches	Audio Output Formats	MP3 audio text-to-audio (optional)
Weight	Tabletop Model: 35 lbs (Includes PC) K-stand Model: 95 lbs (Includes PC)	Printer Interface	10/100/1000 megabit Ethernet or USB 2.0
Power Consumption	Touch and View: 130W Operation Slim: 110W Operation	Printed Output Formats	8.5 x 11", 11 x 17", simplex, duplex, color & 13 x 19" monochrome (printer not included)
Output Color Depth	24 bit color, 8 bit grayscale & 1 bit B&W	Image Treatment Functions	Split pages (left & right), clip, crop, change brightness/contrast, change resolutions (dpi), select color, grayscale, or B&W
Max Resolution	300 dots per inch	Lamps	White LED's, no IR/UV emission



02/15/2024  
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Prepared For:



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# Total Pricing Summary

All KIC Models & Configurations Included

## Configuration One:

Click Mini \$7,199.00  
*Charcoal Click Mini Wide Stand w/Touch & View*

Optional Features

Unit List Price: \$7,199.00  
Configuration Discount: - \$575.92

Maintenance  
36 Months (+ 2 Extra Months Free) \$2,980.39

**ModelSubTotal: \$9,603.47**

## Click Mini

Qty: 1



Total Price: \$10,179.39  
Total Discount: \$575.92

**Total Discounted Price: \$9,603.47**

The quoted prices in this Investment Summary is valid for 30 days.  
Submit POs to [ORDERS@KIC.com](mailto:ORDERS@KIC.com) or Fax to (561) 431-2766.  
For additional information call us at 800-378-5432, press 3.

94.3% of Students at the Top 100 US Universities and  
70% of All Students are served by DLSG products

# Service Agreements Overview

## PRODUCTS COVERED

Bookeye® ClickMini® BookEdge® WideTEK® Scanners
BSCAN ILL® Document Delivery Workflow
MOBILE ILL Central Control Software and Cart Software
Opus FreeFlow®/WorkFlow® Preservation Scanning Software
KIC® Self-serve Scanning Systems
Certain 3rd party scanners

## SERVICES PROVIDED

Technical Support provided by Phone, Email and Webinar
On-site* and Depot Equipment Repair
Equipment Loan and Replacement Parts (Shipping Included*)
Software and Documentation Updates; Including Major Releases
Discounted Rates for Software Customization
Trade-in Credit toward the purchase of a new product/package

\* U.S. and Canada only

### Peace of Mind

When you have a problem, simply email or call our support team of highly trained and technically qualified service representatives. We'll take the time to determine the problem and provide a solution quickly and efficiently. Our professional support technicians strive to exceed your expectations.

### One Low, Fixed Cost to Keep You Operational

No haggling over every repair bill, no more budget approval needed, and no wasting precious production time managing each service call.

### Access to New Features

Your maintenance agreement with DLSG gives you access to new features, updates, enhancements and fixes for both the hardware and software in your DLSG systems.

### Service Models

Our "hub and spoke" service model for our direct service areas allows us to maintain the highest staff training standards in the business, and provide the highest quality service possible. Outside the US and Germany, we rely on value added resellers. (see service map below)

### Priority Response

As a DLSG maintenance agreement client, you will receive the highest level of response available in the industry.

### Phone, Email & Webex Support

If you have a question our technical staff is prepared to assist at no additional charge to our maintenance agreement clients.

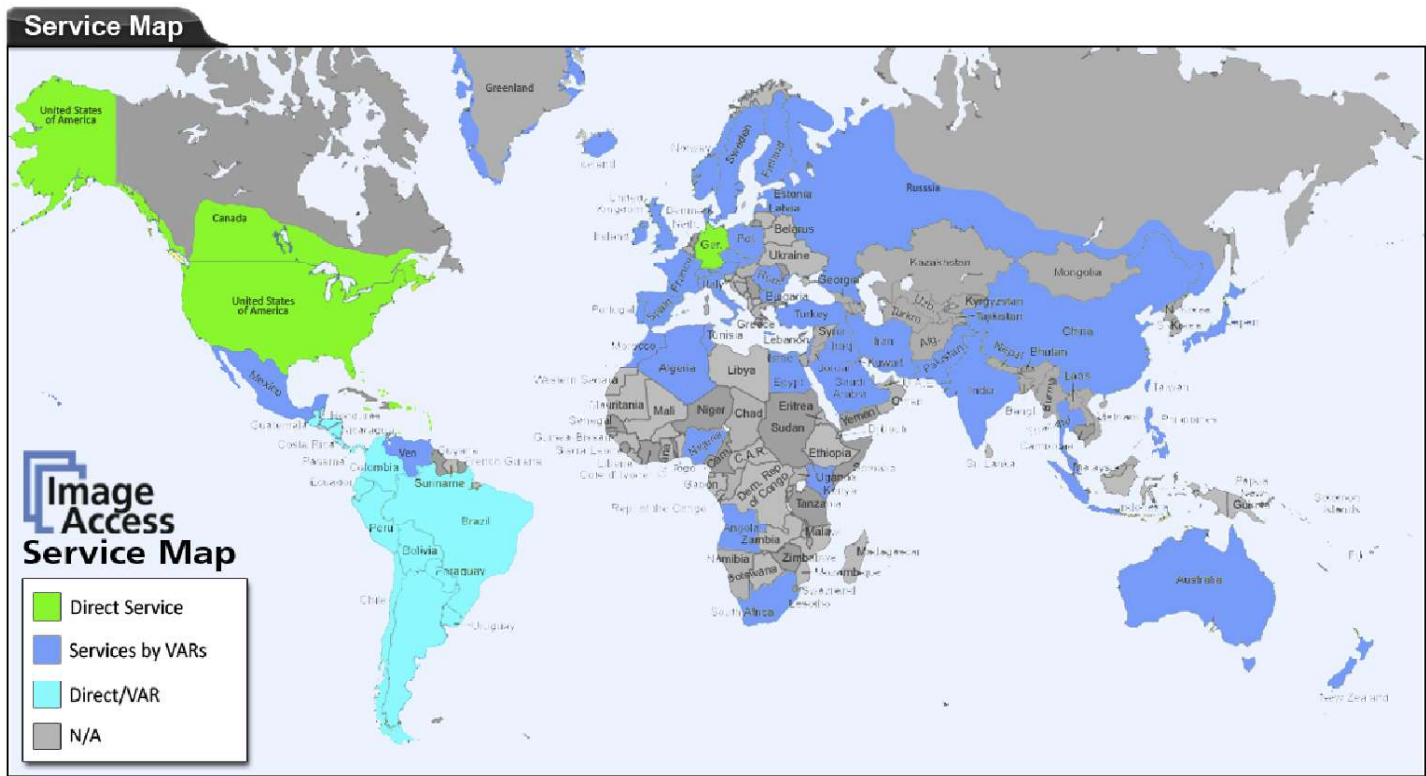
### Access to Our Parts Inventory

We determine in advance the necessary parts to keep on hand at our facilities to prevent unnecessary down time when you have a problem. We also keep an extensive stock of loaner equipment.

### Installation, Support & Training

From delivery to set up and support, we're here to help. We'll also train your staff upon set up, and training continues throughout our relationship with you. Both on-site and webinar training are available to meet your staff's busy schedule. User manuals, instructional videos, individual and group training are just some of the services we offer. Ask us for more details!

***I'm extremely impressed with the level of service and dedication. It's always a pleasure using DLSG products!***  
 — Heidi Nance, Head Interlibrary Loan, University of Washington





PRODUCTS COVERED
Bookeye® ClickMini® BookEdge® WideTEK® Scanners
BSCAN ILL Document Delivery Workflow
MOBILE ILL Central Control Software and Cart Software
Opus FreeFlow/Workflow Preservation Scanning Software
KIC Self-serve Scanning Systems
Certain 3rd party scanners

SERVICES PROVIDED
Technical Support provided by Phone, Email and Webinar
On-site and Depot Equipment Repair
Equipment Loan and Replacement Parts (Shipping Included)
Software and Documentation Updates; Including Major Releases
Discounted Rates for Software Customization
Trade-in Credit toward the purchase of a new product/package

## Maintenance Duration

DLSG recommends that you upgrade your systems with us before the end of the 7th year of its maintenance coverage for best discounts and highest value. Upgrades are always discounted maximally when the system being upgraded is under an active maintenance agreement. Some programs require an active maintenance agreement.

DLSG offers annual maintenance service for up to 10-year-old equipment (i.e. through the 9th year). Maintenance Agreement prices increase 3% annually for inflation. In addition, maintenance for equipment in its 8th and 9th years of renewal increases 20% each year.

## Documentation and Support

Hardware products are shipped with Setup/Assembly and Operation Manuals. Product information and technical specifications may be found at [www.DLSG.com](http://www.DLSG.com). To obtain additional copies of setup manuals or to ask questions regarding installation, operation and maintenance, please contact our Service Department. at 1-800-378-5432, Ext. 4, or send email to [ServiceDepartment@DLSG.com](mailto:ServiceDepartment@DLSG.com).

Software products are shipped with a User's Manual which includes installation instructions. KIC systems contain Unpacking & Assembly instructions, and a Setup Guide. For additional copies or for technical assistance contact our Service Department at 800-378-5432, Ext. 4.

## Technical Support

The sudden loss of productivity, even temporarily, may seriously affect your ability to meet commitments. Downtime can become very expensive when both the actual cost of the repair and lost production time are taken into account. Image Access products have been designed to provide the functionality, performance and durability required to provide uninterrupted service in a production environment. Our Premium Maintenance Agreement is your assurance of minimal downtime.

The Premium Maintenance Agreement is a required purchase for the first year. Coverage begins after the installation date and lasts for a term of one year. Renewal for second and subsequent years is optional. Each year, approximately 45 days before your Premium Maintenance program expires you will be sent a quote/invoice for renewal.

## Equipment Repair, Loan & Replacement, Including Telephone Problem Isolation Support

For expedited problem determination, technicians connect to and diagnose scanners through the internet. For large scanners, such as the Bookeye® V1A, WideTEK® 36/42/48, and at its discretion, other scanners, Image Access will service the scanner on-site within 24 – 72 hours of report and determination of equipment failure. For other Scan2Net® scanner models (e.g. Bookeye® V2 and V3, and WideTEK® A2 scanners), Image Access may opt to provide an overnight 'loaner' within 24 – 48 hours of report and determination of equipment failure. If a 'loaner' scanner provided by Image Access is the same model and is in the same or better condition as the customer's scanner (e.g. it has performed approximately the same or fewer scans as the customer's scanner and its appearance is the same or better), Image Access reserves the right to permanently replace the customer's scanner with the 'loaner'. Image Access will bear all shipping costs, provided shipping arrangements are made by Image Access and the customer follows Image Access' scanner return procedure.

For ClickMini® and BookEdge® scanners, Image Access will service the scanner on-site or ship a replacement unit (new or refurbished) within 5-10 business days of report and determination of equipment failure. Allow an additional 5 business days for customers outside of the Continental US (Alaska, Canada, Hawaii, etc.).

## Software & Hardware Update Procedures

Software updates and firmware updates for hardware are a very important part of the life cycle of a product.

- **Software:** Customers will receive an email notification as updates are released. The customer shall contact our Service Department to schedule its deployment and training.
- **Hardware:** Firmware updates resolve unique hardware function problems, and as such are not required for every customer. Our Service Department personnel will determine whether a firmware update is appropriate for your scanner and will notify you.

## Scanner Warranty and Service Exclusions

The Manufacturer's Warranty and the Premium Maintenance Agreement do not apply to scanners that have been exposed to one or more of the following conditions:

- ✘ Damage resulting from accident, alteration, misuse, abuse, fire, flood, acts of God, improper installation, or use of products not approved by Image Access.
- ✘ Damages resulting from improper packaging and shipping of returned equipment; not in accordance with Image Access' shipping guidelines.
- ✘ Removal of any product component without company's explicit permission or breakage of a connector, cover, glass, seal, etc.
- ✘ Damage or failures incurred from service, modification(s) or repair(s) not performed by Image Access, including tampering, use of counterfeit or other non-Image Access components, assemblies, accessories, or modules.
- ✘ Repairs to parts or systems resulting from unauthorized modifications.
- ✘ Damage or failures caused by misuse, unreasonable handling or maintenance, mistreatment, operator error, failure to provide proper supervision or maintenance, including use of cleaning products or other accessories not approved by Image Access or use in contravention of recommended procedures or specifications.
- ✘ Damage or failures caused by environmental conditions such as excessive heat, moisture or other unsuitable physical operating environment, corrosion, staining, electrical work external to the product or failure to provide electrostatic discharge (ESD) protection as needed.

△ If a major service repair is required on equipment that has been used excessively, then Image Access reserves the right to charge an additional ½¢ - 1¢ per scan for scans beyond the rated usage (pro rata). See table below for rated usage assuming a 5-year product life.

	<b>Rated Usage</b> <i>over 5 Year Life</i>	<b>Excessive Use Fee</b> <i>at Image Access' discretion</i>
<b>BookEdge System</b> <i>Face-down Scanning</i>	½ million scans	1¢ per scan
<b>Click Mini Systems</b> <i>Face-up Scanning</i>	½ million pages	2¢ per page
<b>Bookeye System</b> <i>Face-up Scanning</i>	2 million pages	1¢ per page

## Disclaimer and Limitation of Liability

EXCEPT AS OTHERWISE STATED IN THE MANUFACTURER'S WARRANTY AND TO THE EXTENT PERMITTED BY APPLICABLE LAW, IMAGE ACCESS MAKES NO REPRESENTATION OR WARRANTY, EXPRESS OR IMPLIED, WITH RESPECT TO IMAGE ACCESS PRODUCTS. IMAGE ACCESS DISCLAIMS ANY LIABILITY FOR INDIRECT, CONSEQUENTIAL, PUNITIVE, OR SPECIAL DAMAGES, INCLUDING WITHOUT LIMITATION DAMAGES FOR LOST DATA, LOST REVENUE, LOST PROFITS, OR REPLACEMENT PRODUCT COSTS ARISING OUT OF THE PURCHASE, USE, OR PERFORMANCE OF IMAGE ACCESS PRODUCTS, EVEN IF IMAGE ACCESS HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. SOME STATES DO NOT ALLOW THE EXCLUSION OR LIMITATION OF INCIDENTAL OR CONSEQUENTIAL DAMAGES SO THIS LIMITATION OR EXCLUSION MAY NOT APPLY TO SOME CUSTOMERS. IMAGE ACCESS DISCLAIMS ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE AFTER THE PERIOD OF THE MANUFACTURER'S WARRANTY, AND DISCLAIMS ANY IMPLIED WARRANTY ARISING FROM A COURSE OF PERFORMANCE, DEALING, USAGE, OR TRADE PRACTICE. SOME STATES DO NOT ALLOW LIMITATIONS ON HOW LONG AN IMPLIED WARRANTY LASTS, SO THIS LIMITATION MAY NOT APPLY TO SOME CUSTOMERS.

TO THE EXTENT PERMITTED BY APPLICABLE LAW, THIS MANUFACTURER'S WARRANTY GIVES THE CUSTOMER SPECIFIC LEGAL RIGHTS, AND THE CUSTOMER MAY HAVE OTHER LEGAL RIGHTS THAT VARY FROM STATE TO STATE. THE PRICE OF PRODUCTS DISTRIBUTED BY IMAGE ACCESS OR ITS AUTHORIZED DEALERS REFLECTS THE ALLOCATION OF RISK ARISING FROM THE WARRANTY EXCLUSIONS AND THIS DISCLAIMER AND LIMITATION OF LIABILITY. IF THERE IS ANY CONFLICT BETWEEN OTHER SECTIONS OF THIS DOCUMENT AND THE MANUFACTURER'S WARRANTY, THE TERMS OF THE MANUFACTURER'S WARRANTY PREVAIL TO THE EXTENT PERMITTED BY APPLICABLE LAW. IMAGE ACCESS RESERVES THE RIGHT TO CHANGE AT ANY TIME AND WITHOUT PRIOR NOTICE ANY OF ITS PROCEDURES FOR OBTAINING WARRANTY AS SET FORTH IN THIS DOCUMENT.

## Customer Responsibility

BY REQUESTING SERVICE, THE ELIGIBLE CUSTOMER ACKNOWLEDGES THE TERMS OF THE MANUFACTURER'S WARRANTY, INCLUDING THE DISCLAIMER AND LIMITATION OF LIABILITY PROVISIONS.



02/15/2024

## Investment Summary

Prepared For:



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Support  
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## Included Features and Options:

## Options That Can Be Purchased at a Later Date



### Image Access / DLSG Guarantee:

The option listed below can be purchased up to 02/15/2027 for the prices listed here.

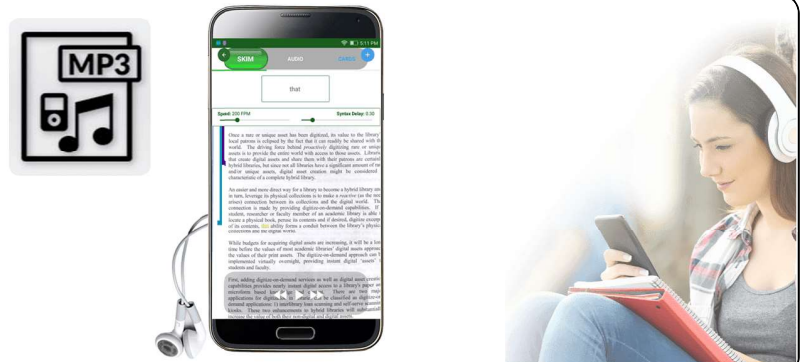
### Searchable PDF (OCR)

Search hundreds of pages in seconds  
Keyword searching has become an indispensable feature that significantly improves the effectiveness of researching print collections



### Text to Speech

Scan and output to AUDIO file  
Scan and output to AUDIO file KIC can output to many file formats, including MP3 audio files for students who find it helpful to simultaneously read and listen to their study materials to optimize retention, or assist students who have trouble reading, but understand the spoken word well.



### KIC Reservation Service

When students form lines at the KIC stations it's better to buy additional units, but in lieu of that, KIC's Reservation Service is a great solution.

Students make reservations on their phones using a standard browser. Then receive reminders 1 day and 1 hour before their reservation.



# KIC

KNOWLEDGE IMAGING CENTER

## FLEET MANAGER



- Live KIC Stations status.
- Real time statistics, including statistical analysis presented by easy-to-see charts
- Detailed single-unit statistics, including total scans, color options, most popular output methods, file formats
- Real time revenue reports
- Live Event Log



### SmartDock

Transfer scanned images directly to tablets, notebook PCs & smart phones

- Transfer scanned files directly to smart device
- Fast & convenient
- No administrative cost overhead
- No increase in bandwidth usage
- No increase in storage costs
- No additional equipment required  
*(as with QR Code transfer)*

### Foot Pedal Option

Holding tightly-bound books open while scanning can keep your hands busy.

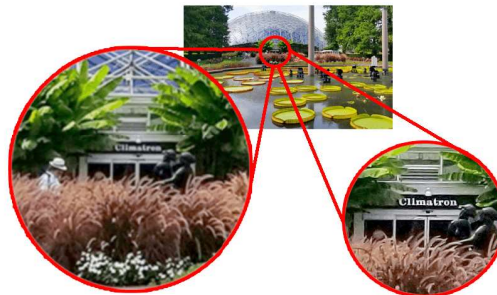
A foot pedal is an in expensive option for KIC systems, and for KIC Bookeye's it's free.



### Bookeye Upgrade from 400 to 600 dpi

(600 dpi Option)

The 400 dpi produced by a Bookeye is considered more than adequate for everyday use. However, 600 dpi is recommended and often required for preservation quality.



400 dpi

600 dpi



### Fax Option

Fax up to 250 pages per month from each KIC station for no additional charge



## Bookeye Discount for Grayscale/no Color

Opt for this grayscale discount if color scanning is not desired or to defer purchasing color scanning to next budget cycle. Add the ability to scan in 24-bit color at anytime



While in class, students use their phones to read a QR Code that links them to a specific section in the stacks that their professor recommends they read.



## **KAT** The Most Effective Way to Promote the Stacks to Students and Banish Stack-Apathy STACKS VIEW

- A web service that is compatible with Chrome, Safari, & Explorer/Edge, etc.
- Spotlight your library's greatest assets via digital browsing of your print collections
- Dramatically increase the perceived value in the stacks
- Improve the quality of study research with digital access to print collection content



These are annual amounts that are allocated monthly. Unused characters are carried forward for a minimum of one year. Note: DLSG reserves the right to credit the customer for unused characters in the unlikely event that the translation service becomes unavailable or changes in price.

# Select from these Output Options and Many Others

Scan on a KIC station



## Output to PDF

To View in MyDocs  
OR  
other PDF viewer



## Output to MyDocs App

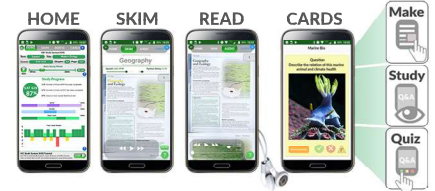
**MyDocs**  
KIC's Free Companion App



## Output as KSS File for Study

**KSS<sup>A+</sup>**  
KIC Study System  
Powerful Study Tools

- Send scans directly to phone/tablet/pc
- 3 Proven Study Tools & 8 Study Methods
- Study Anywhere on Phone, Tablet, PC
- Free access to OER



\* KIC includes all the features above, however, the ability to output KSS packets from a KIC station is free for the first year and \$500/\$1,000 each year thereafter.

# 1 COLLECT

Library Books, Textbooks, and more

# 2 DIGITIZE

Digitize/Import Quickly & Easily  
No Experience Required

# 3 COMPOSE

Rearrange, Cut, Compose, Add Source Info...

# 4 STUDY/READ

Output to Read, Search, Study, Print and Much More

**Output to PDF**  
to view on iPad or other PDF viewer

**Output to MyDocs App**  
**MyDocs**  
KIC's Free Companion App

**Output as KSS File for Study**  
**KSSA+**  
KIC Study System  
Powerful Study Tools

- Send scans directly to phone/tablet/pc
- 3 Proven Study Tools & 8 Study Methods
- Study Anywhere on iPhone, Tablet, PC
- Free access to CER

\*KIC includes all the features shown, however, the ability to output PDF packets from a PDF station is free for the first year and \$200/US\$200 each year thereafter.

# KIC COMPOSER

**KIC's Digital Clip Board**

**NEW PAGE**

**Supply-side Economics**  
Pros and Cons

## with Automatic Citations

### 1 Enter ISBN & Select Citation Style



- APA (Psychology, Sociology, Economics, Criminology, Business, etc.)
- MLA (Arts & Humanities, Language & Literature, Literary Criticism, etc.)
- Chicago (History, English, Art)
- IEEE (Engineering)
- AMA (Medical)

### 2 Then Touch & Drag Citation Clip to Page

Harris, Marni. "Healthy Living" 3rd. Workman Publishing, 2009.



# 10 Compelling Reasons to Replace Copiers & MFCs with KIC



**KIC Study System** is many times more valuable to your student patrons than copiers because it cuts study time in half while increasing retention – it's revolutionary for education in America.



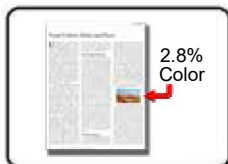
**KIC POD for Patrons** is many times more valuable to your non-student patrons than copiers. It provides patrons with a means of turning print photos and other printed family memorabilia into color glossy hardbound books that make wonderful gifts of sweet family memories. The news of KIC POD for Patrons will spread like wildfire through your library community.



**KIC with MyDocs.Archive** is also many times more valuable to your patrons than copiers. Businesses, governments and institutions have all gone digital, but most families can't afford a good digitization and archival system.



**KIC Composer** is another digital age capability that no copier has. To be easy to use even for technically timid patrons, it requires a large touch screen, and **all KICs come with huge 24-inch touch screens.**



**Free Color Images & Cheaper Color Copies.** While possible with KIC, libraries rarely charge for images. And KIC's color counting feature lets libraries set the fee to match the cost, dramatically lowering the cost to print pages that have only a little color content, while charging more for pages that require a lot of color ink.



**KIC ADA features** support your patrons with disabilities and are generally not available with copiers. These features include audio output of text, wheelchair accessibility, huge buttons and huge display screens, and button function audio mode.



**KIC has Face-up Scanning and a Separate Loose Paper Scanner (ADF).** Face up scanning makes it easier for patrons to see what they are doing, and having a separate ADF scanner means that if there is a paper jam, face up scanning still works, and if the \$699 ADF scanner fails, it can be easily swapped out and serviced while the KIC system remains fully operational.



**Huge Touch and Preview Screens** - about 70% of patrons prefer digital output, but never use copiers (or MFCs) for digital output. One big reason is that copiers don't clearly show all pages that have been scanned or allow for easy review before outputting to USB, email, the cloud, etc. It is a big problem to return home from the library only to find that you are missing a page.



**KIC is green and has far less down-time than a copier/MFC.** KIC promotes digital output, dramatically reducing paper and ink use, which is good for the environment and cuts paper jams and equipment down-time.



**MyDocs free distribution** to patrons via KIC. Both MyDocs.Archive and KIC Study System are features of MyDocs. However, MyDocs by itself is a wonderful personal document and picture management system that utilizes a revolutionary system for finding items by simply swiping one or two tag lists a few times.